

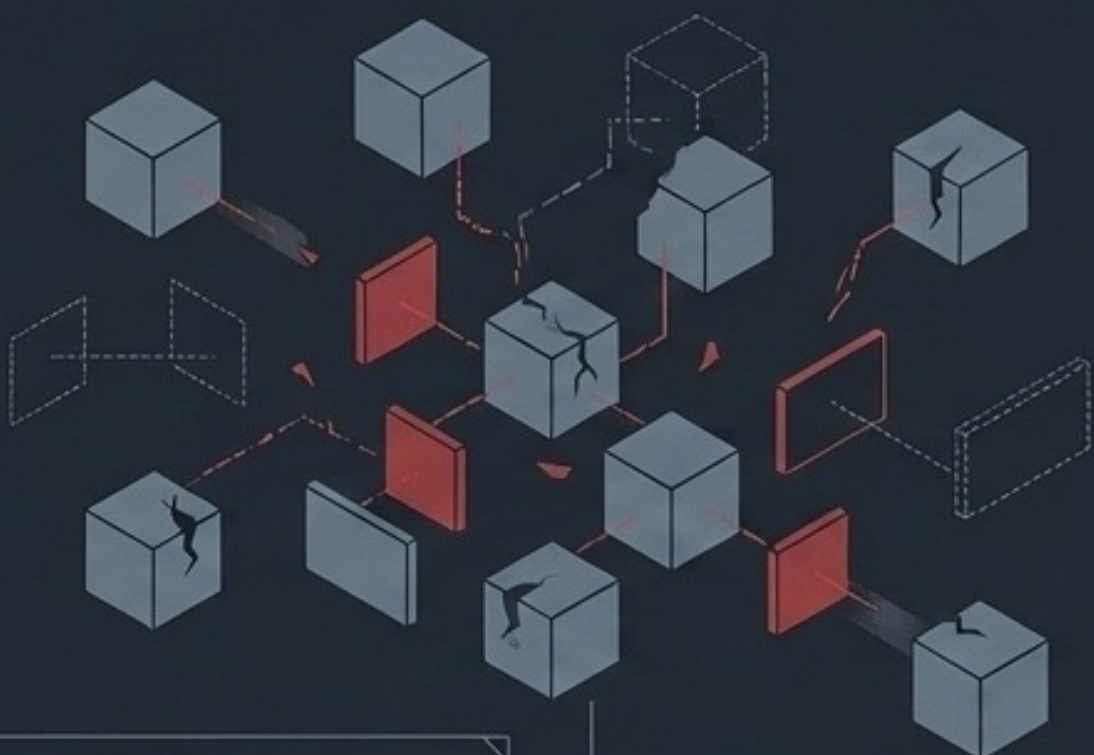
Enterprise Data Loss Prevention (DLP)

Strategic Implementation Roadmap

Engineering a unified, failure-proof data security architecture for the modern workforce.

The Diagnostic: Why Traditional DLP Fails

The Patchwork Approach



Fragmented Tooling:

Relies on loosely integrated modules, rapidly consuming IT budgets and external contractor hours.

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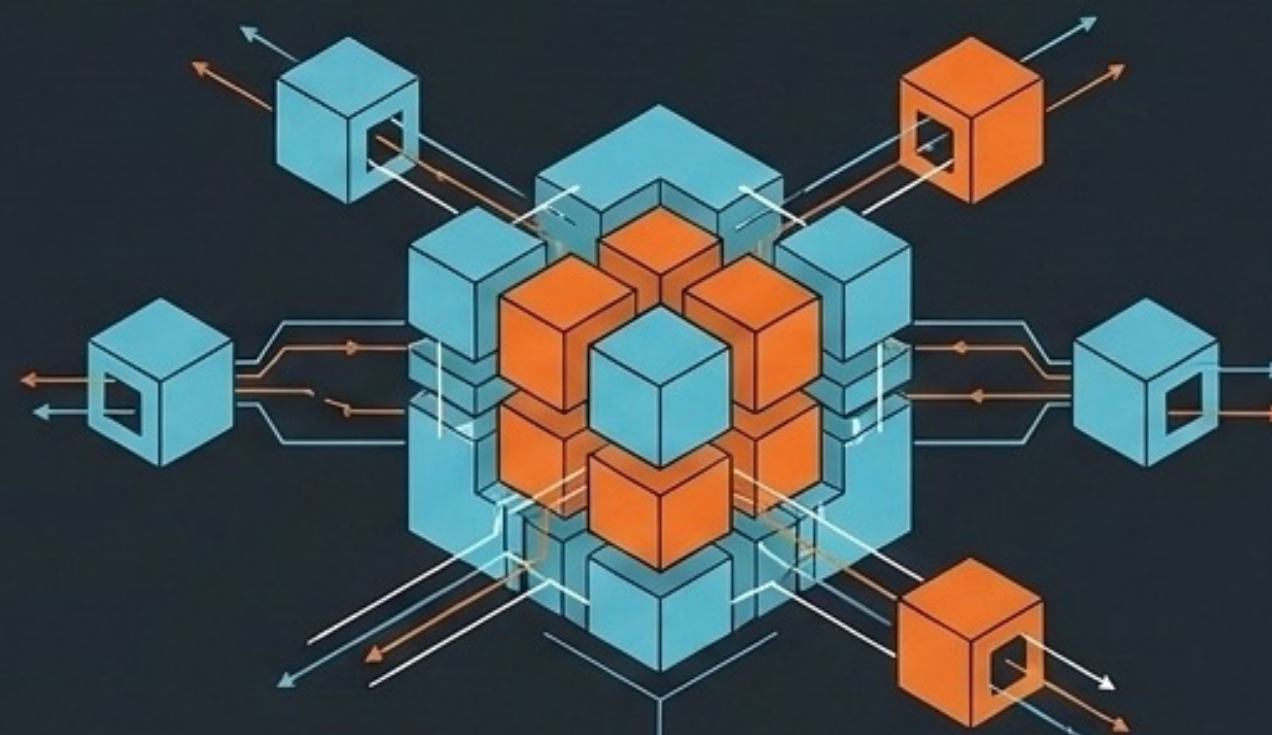
The Human Friction:

Overly dependent on non-IT staff blindly following complex mandated procedures.

The Quiet Quitting Vulnerability:

Fails to account for modern remote work dynamics and low employee retention security risks.

The Strategic Approach



Unified Architecture:

A singular, engineered deployment bridging endpoints, networks, and cloud vectors.

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The Human Firewall:

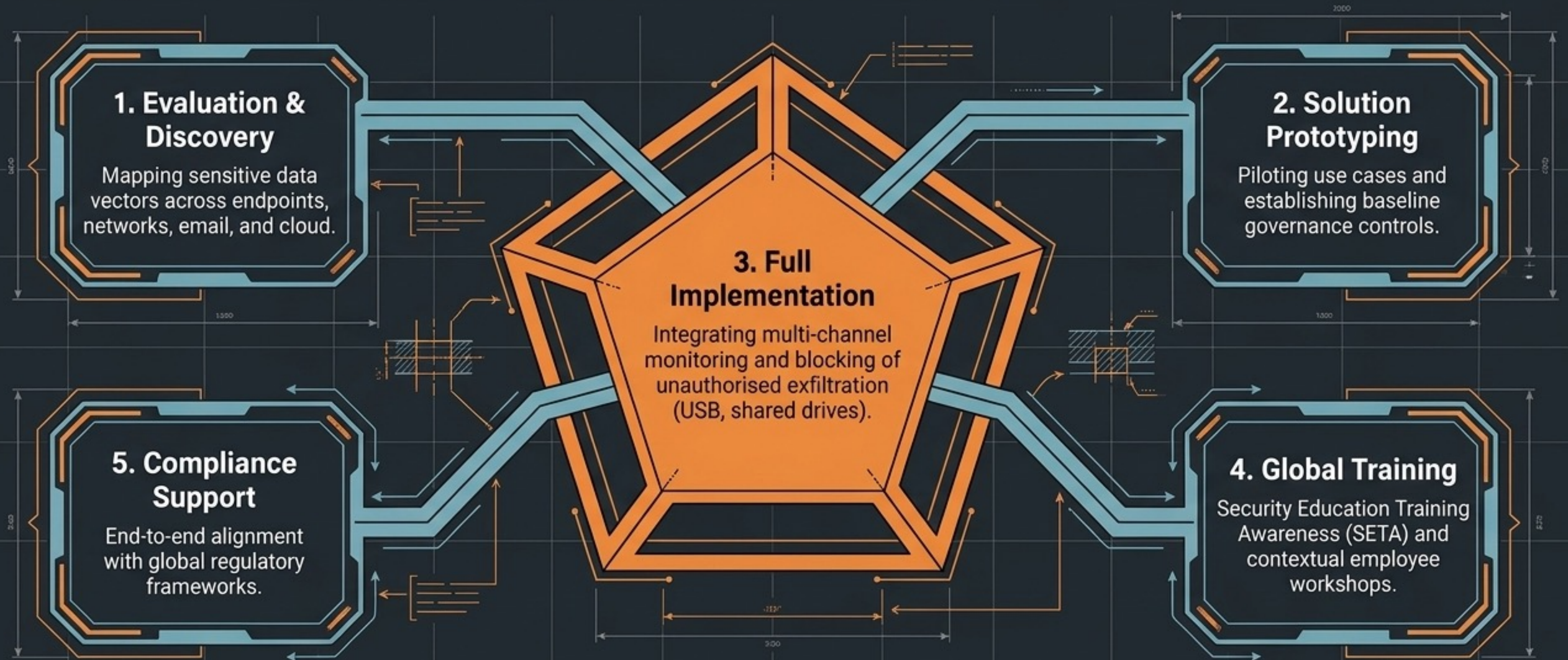
Contextual people patching transforms employees into active defenders.

Phased Cultural Rollout:

Silent implementation and guided decisions eliminate business disruption and user friction.

The Engagement Architecture

A comprehensive scope securing the entire data lifecycle.



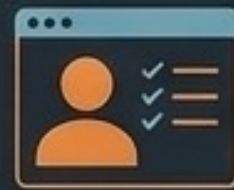
Pillar 1 & 5: Discovery-Driven Compliance



Discovery Framework (The Inputs)



Where is the data stored?
Identifying data at rest across servers and endpoints.



Who accesses the data?
Defining roles, responsibilities, and internal treatment protocols.



Where does the data flow?
Tracking exfiltration vectors to outside parties.

Regulatory Alignment (The Outcomes)



ISO 27001

Establishing a systematic, evidence-based approach for managing information security risks.



GDPR

Mapping the movement and sharing of data to establish a baseline for EU data privacy readiness.



SOC 2

Ensuring operational effectiveness and automated compliance reporting for external audits.

Pillar 4: Engineering the Human Firewall

Upgrading employee know-how through targeted people patching.



Contextual Workshops

The Strategy

Transitioning from traditional, friction-heavy mandates to Security Education Training Awareness (SETA).

Deploying hands-on workshops tailored to specific business units.

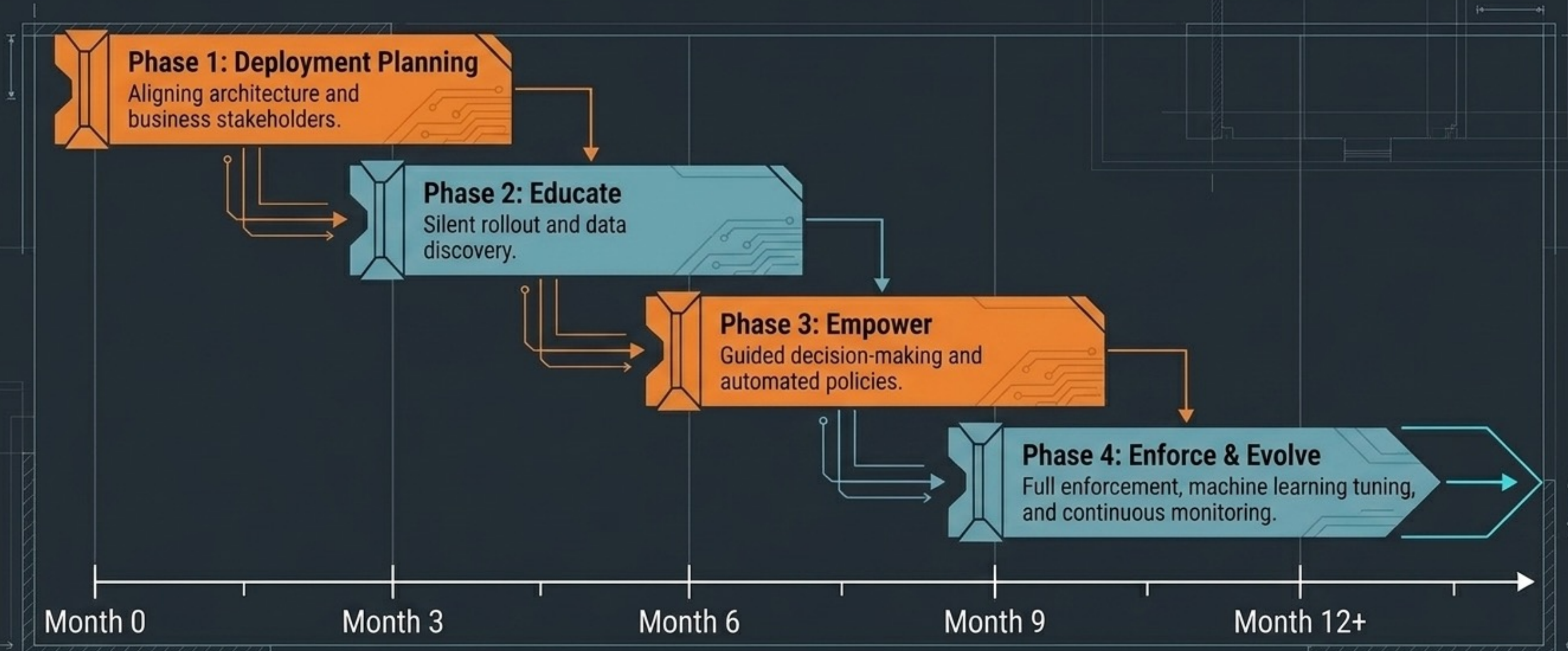
Addressing the What's In It For Me (WIIFM) to build a culture of security and responsibility.

The Outcome

Employees evolve from the greatest vulnerability into the strongest line of defence against data leaks.

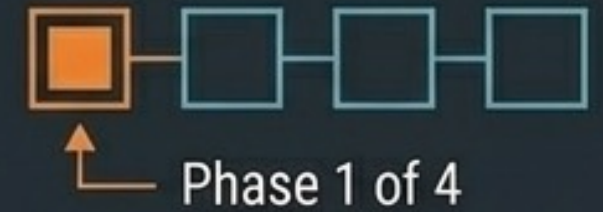
The 6-12+ Month Implementation Horizon

A structured progression designed for a 50,000+ employee enterprise with zero business disruption.



Phase 1: Deployment Planning & Design

Establishing the technical and governance foundations.



Architectural Blueprint



Phase 2: Educate (The Silent Rollout)

Monitoring and logging without blocking business operations.



Phase 2 of 4

Observation Deck



The Approach

Global Deployment

Roll out the solution to all desktop environments as a completely silent experience for the end-user.

Data Logging

Actively monitor and log sensitive data types in motion and at rest to establish a real-world behavioural baseline.

Ecosystem Integration

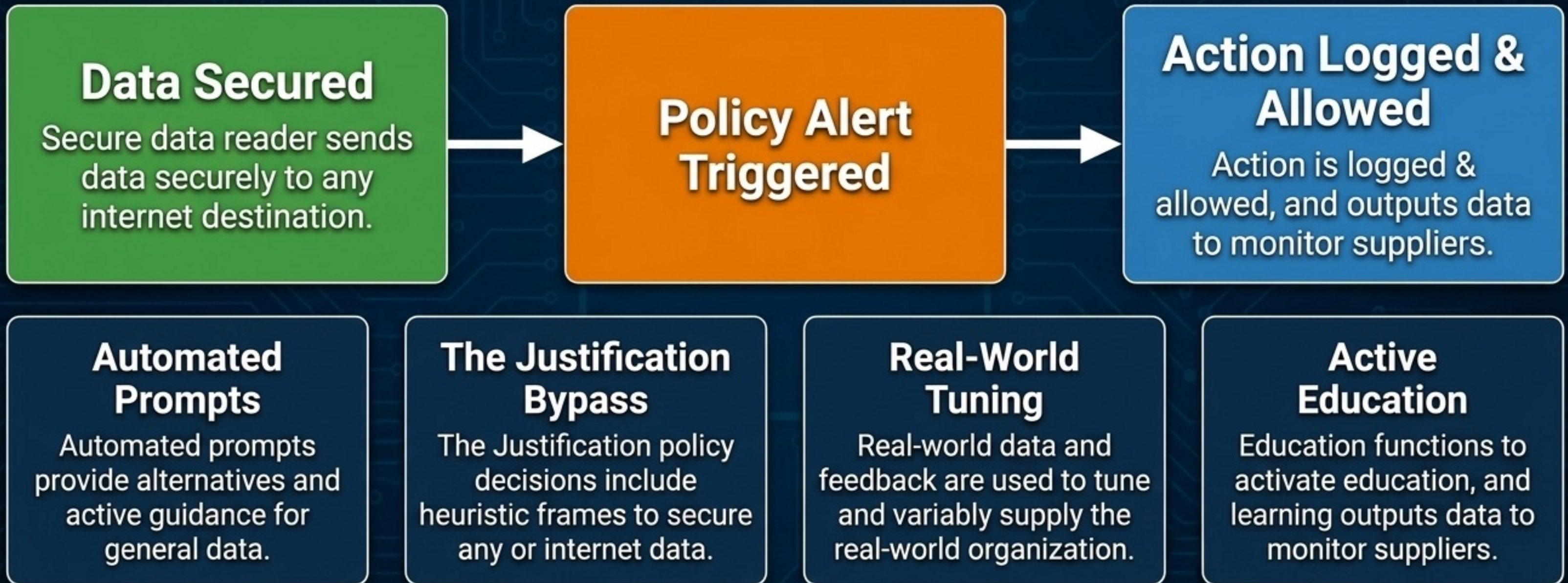
Begin integrating downstream tools (SIEM, SOAR) while IT administrators map observed patterns against drafted policies.

Cultural Prep

Launch corporate communications explaining the value of data protection (WIIFM) before any friction is introduced.

Phase 3: Empower (Guided Decisions)

Empower flowchart showing guided decisions, initiation, and handling.



Phase 4: Enforce & Evolve

Locking down the perimeter and adapting to new threats.



Phase 4 of 4



The Approach

Hard Enforcement

Remove the bypass option. Automatically block unauthorised data exfiltration via USB drives, external shared folders, and email channels.

Contextual Control

Control the protection of data shared externally based on precise data context and classification tags.

Advanced Analytics

Introduce machine learning models to identify new data categories and anomalies.

Continuous Evolution

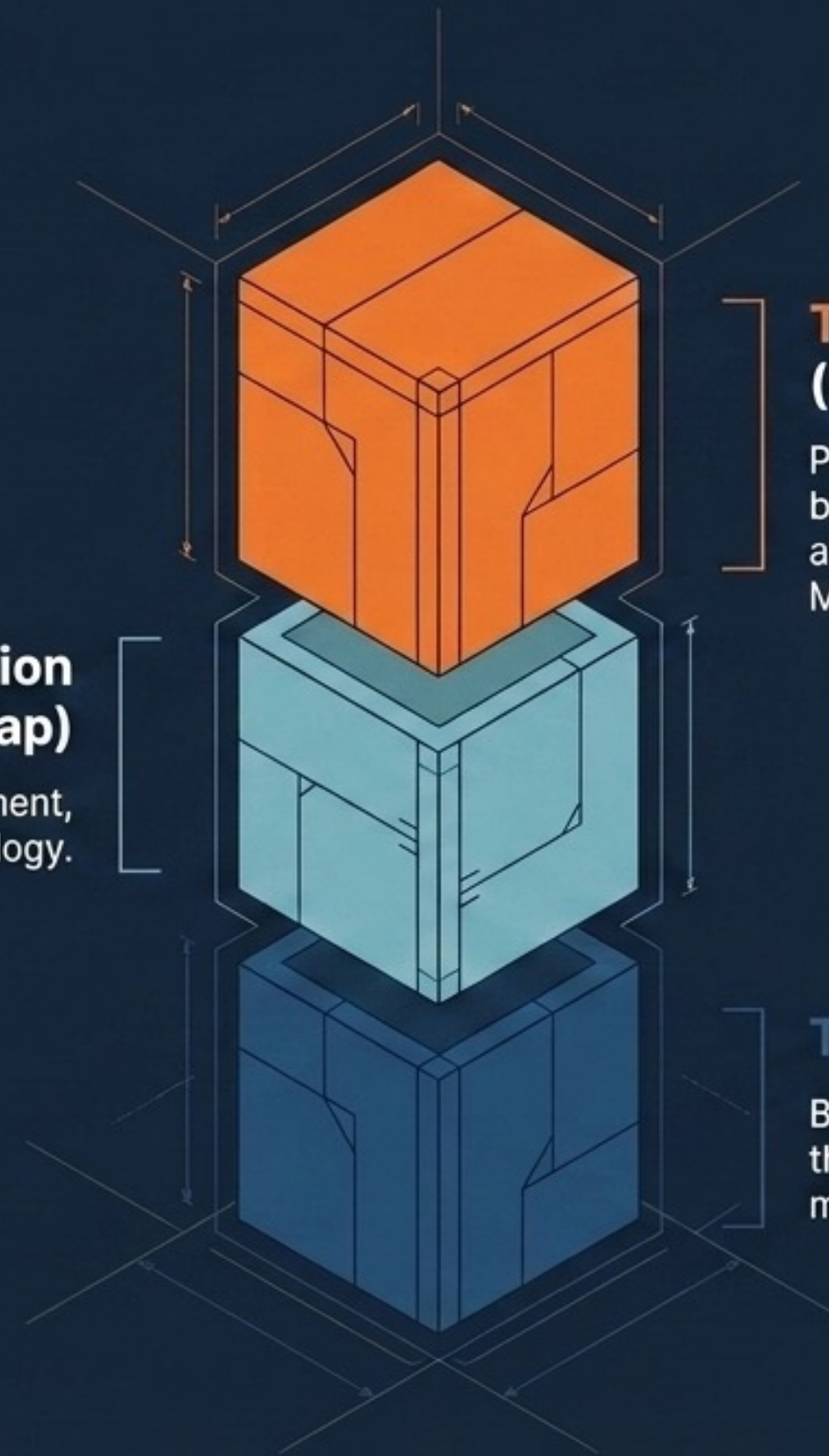
Transition to a steady state of generating compliance reports, reviewing incident triage, and evolving policies to match shifting business strategies.

The Investment Architecture

Enterprise Benchmark:
\$75 – \$150 per user/year.

Tier 2: Professional Implementation Services (The Gap)

Covers the strategic architecture, policy development, integration, and the 4-phase rollout methodology.



Tier 1: Vendor Software Licensing (\$20 - \$71/user/year)

Per-user endpoint/cloud licensing (e.g., benchmarked against Symantec at \$34, Forcepoint at \$52, Proofpoint at \$71, Microsoft Purview (part of M365 E5 Compliance)).

Tier 3: Hidden Cost Mitigation

By deploying a structured methodology, we eliminate the traditional hidden costs of extended POC pilots, manual policy tuning, and reactive change management.

Value Realisation & ROI

Framing DLP as a strategic financial safeguard.

The Cost of Inaction



Average cost of a data breach reaches \$9.48 Million (IBM Benchmark).



Regulatory non-compliance fines (e.g., GDPR penalties up to 4% of global revenue).

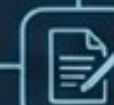
The Returns of Engineering



Incident Prevention: Stopping a single major exfiltration event covers multi-year licensing costs.



Operational Efficiency: Eliminating manual alert triage through automated machine learning and refined policy accuracy.



Audit Readiness: Producing instant, evidence-based reports for SOC 2 and ISO 27001 assessments.

Next Steps: Securing the Enterprise

The immediate 30-day activation plan.

Day 1



1. Project Kick-Off

Finalise commercial agreements and introduce the dedicated engineering and engagement teams.

Day 15



2. Stakeholder Alignment

Conduct the first architecture workshop with IT, HR, and Legal leadership.

Day 30



3. Initial Discovery Campaign

Begin mapping the current data landscape and existing compliance documentation.

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